Who is AMD Global Telemedicine

• Industry pioneer applying telemedicine solutions across the care continuum since 1991
• Frost & Sullivan – Telemedicine Market Leader 2018
• A global presence: Over 10,000 customers end-points in 100+ countries throughout each of the 7 continents
• Seamless real-time integration of largest portfolio of certified medical devices as well as leading EHR platforms
• Client base range from small rural clinics to large enterprise-wide healthcare systems
• Secure, reliable, and HIPAA compliant cloud based solution offering
• Quality: All Products FDA Certified; ISO 13485; and FDA GMP; Offer BAA
• Financially Stable – we are not going away
Customers Span 104+ Countries, Across 7 Continents

Medical Specialties & Applications

- Primary Care
- Dermatology
- Women’s Health
- Pediatrics
- Cardiology
- Radiology
- Emergency
- Ears, Nose, Throat
- Ophthalmology
- Behavioral/Mental Health

- Rural Clinics & Hospitals
- Hospital Systems
- Correctional Facilities
- Schools Health Centers
- Mobile Clinics
- Retail/Pharmacy Clinics
- Urgent Care Facilities
- Shipping /Transportation / Industrial
Pre-COVID Marco Trends

• The transformation to value – reduce cost, increasing value, and improve outcomes
• A population that is growing, aging and increasing development of chronic conditions coupled with a decreasing number of clinical care team members (i.e. nurses and physicians)
• Reimbursement for Telehealth was not universally adopted
• Originating Site established as a clinic or hospital setting

The New Norm

• Wellness becomes a priority:
  o Use a mask, wash your hands, social distancing
  o Exercising and taking vitamins
• Rapid adoption of a virtual care delivery model
  o Limited patient contact in the facilities
  o Originating site shifting to the home
  o Acceleration of health system creation of a digital front door
• Anticipated three waves of COVID
  1. Limited access to care; elective procedures differed
  2. Ambulatory and Acute care services reopen yet minimize contact regarding new models to support patient needs; while consumers differ treatment for developing conditions
  3. Influx of patient demand as health systems return to full business – virtual care delivery and remote patient monitoring services is an integrated into standard business models
Projected Number of Office Visits, 2015-25

Social forces, including the mobility of the nuclear family, the aging of populations, and the rapid adoption of technology are expected to expand the use of telemedicine visits.

Global Telehealth Market
2016: $21.17B
2027: $71.44B
CAGR: 16.4%
Source: Verified Market Research, July 16, 2020

Paramedics delivering in home care

• AMD’s Portable TeleClinic used by Mediclink MD
• https://www.youtube.com/watch?v=NclT6OrC5pc&feature=youtu.be
Post Acute and Skilled Nursing Physician Services Using Telemedicine

**Introducing:** Telehealth Solution
- Dr. Sam Ghannam CEO and Founder
- [(Live Zoom Link Goes here)](Live Zoom Link Goes here)

School Based Wellness
- School based telemedicine: [https://www.youtube.com/watch?v=n7miYnbSikM&feature=youtu.be](https://www.youtube.com/watch?v=n7miYnbSikM&feature=youtu.be)
Case Study: Gage Middle School

Overview:
- Gage Middle School
- Principal David Manzo

Challenge/Need:
- The school provides healthcare to the student body and the surrounding neighborhood thru a School Based Health Care Center
- The school needed a Telemedicine solution for Patient Diagnostics & Treatment, and direct communication with Physicians, Hospitals & Medical Centers for best delivery of care
- The school did not have the financial resources acquire a Telemedicine solution

Grant Source:
- The Solutionz Grant Program Service assisted the school in finding a School-Based Healthcare Grant for which they could
- The Grant would require no matching funds to cover a technology solution

Technical Solution:
- Solutionz and AMD Telemedicine worked together to provide a package that included Clinical Assist Carts and a Desk Station
- The Clinical Assist Carts are used to diagnose, connect via video to outside entities and transfer patient information as needed
- The Solution is HIPAA compliant
**Case Study: Gage Middle School**

**The Bridge:**
- Los Angeles Unified School District Grant Specialist applied for the School based Health Care Grant
- The District also put the technology solution request to bid and selected a vendor
- The School was awarded a $100,000 SBHC Grant
- The award covered the acquisition of the technology solution and the Adoption/Training Program that supports the package
- The School engaged the Audio-Visual Integrator and AMD telemedicine to integrate the new solution

**The Result**
- Gage Middle School now has a fully functional Telemedicine systems in the Health Care Center
- The School is being recognized within the District as a Leader in Healthcare and First Response to their student body
Solution Portfolio

Connect N'Care

AGNES

Urgent Care  Payer & Employer  Acute Care  Scheduled  P2P Consult

Features/ Benefits

- Auto adjustment to device form factor
- Evidence-Based medical intake process
- eRx Integration
- Scheduling
- Secure text, image and video messaging
- Easily customizable features and private branding
- Multiple payment processing models
- Patient resources: PHR Management, educational material
- Analytics and administrative dashboard
- Seamless medical device integration
- EHR Integration
- Secure, scalable, cloud based enterprise grade diagnostic Telemedicine solution

Thank You